

CONTACT



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PERSONAL DETAILS

- Date of Birth : 21/08/1995
- Marital Status : Single
- Nationality : South Africa
- Gender : Female
- Age : 28

EXECUTIVE SUMMARY

I am a results driven Bsc.sciences graduate who majored in biochemistry and biology. I recently acquired magnificent work experience as a medical sales representative at Becton and Dickinson and as an Education assistant at Lamontagne Primary School. I believe my academic knowledge together with my acquired skills through my career development programs and previous work experience will enable me to excel in this role. I am a great collaborator with passion for excellence, willing to keep learning and share knowledge, experience and professionalism in team environment.

LANGUAGES

- English
- Afrikaans
- N.sotho
- Zulu

EDUCATION

- |           |  |
|-----------|--|
| 2022-2022 | <ul style="list-style-type: none"><li>• <b>Masoom clinical research and training solutions</b><br/>Medical sales representative learnership programme</li></ul>                                    |
| 2015-2018 | <ul style="list-style-type: none"><li>• <b>Sefako makgatho health sciences university</b><br/>Bachelor of science in Life sciences<br/>Major: Biochemistry ,human physiology and biology</li></ul> |

EXPERIENCE

- |                              |  |
|------------------------------|--|
| August 2022 - September 2023 | <ul style="list-style-type: none"><li>• <b>Medical sales Representative learner</b><br/>Becton Dickinson (BD)<ul style="list-style-type: none"><li>◦ Assist customers with quotation requests</li><li>◦ Interacting with customers to maintain relationships and attend to enquiries</li><li>◦ Customer visitations at hospitals, laboratories.</li><li>◦ Conducting product presentations, market analysis.</li></ul></li></ul> |
|------------------------------|--|

- Assisting clinical support team with product trainings to customers.
- Forecasting
- Using CRM system(SFDC) to monitor targets, frequency of customer interactions, opportunities and review year-to-date sales.
- Power BI
- Creating detail aids and detailing.

January 2021 -  
December 2021

- **Education assistant**  
Lamontagne primary school
  - Assisting teachers in classroom
  - Assisting learners in classroom
  - Teaching in teacher's absence

## CERTIFICATES

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- Crice
- SAMED

## SKILLS

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- Communication
- Goal driven
- Self motivated
- Attention to detail
- Patience
- Team player
- Trustworthy
- Punctual
- Ability to work under pressure
- Able to multitask
- Laboratory procedures knowledge
- presentation skills
- CRM knowledge
- Microsoft office
- Objection handling
- Organizational skills

## INTERESTS

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- Reading books
- Listening to music
- Cooking
- Socializing
- Traveling

## REFERENCE

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- **Patricia Magagula - BD**  
National sales manager  
0647502352
- **Fatima Amod - Masoom training solutions**  
Managing Director  
0794962814