

MBHELE UYANDA NOMPILO XOLILE

@ uyandambhele1996@gmail.com
+27734276720

44 Holzner Road Mountain Mews Unit
22 Marianhill Park 3610 Durban

OBJECTIVE

I'm a young open minded, disciplined academic highly adaptable and hard working individual. Looking for a rapidly growing institution to enhance my professional skills, capabilities and knowledge within an organization which recognizes the value of hard work and trusts me with responsibilities and challenges.

EDUCATION

2015	Advisor Progressive College Matric
2021	First Moscow State Medical University Bachelor of Pharmacy (Hons) 4.78

CORE MODULES

Core modules:
Pharmaceutical Technology (pharmaceutics)
Pharmaceutical Chemistry
Marketing and Research
Economics, Management and Organization
Pharmacology

ACHIEVEMENTS & AWARDS

- CRICE certified

EXPERIENCE

08/02/2022 - 25/03/2022	Statistics South Africa Fieldworker supervisor Managing workflow. Training new hires. Creating and managing team schedules. Reporting to HR and senior management. Evaluating performance and providing feedback. Identifying and applying career advancement opportunities. Helping to resolve employee issues and disputes.
11/04/2022 - 23/09/2022	SS Konke Projects CCMDD medication issuer Issuing medication Stock taking Administrative work

02/11/2020
-
01/04/2021

Osizweni Pharmacy

Pharmacy Student (externship)
Processing prescriptions.
Dispensing medication.
Patient consultation(providing medical advice, taking note of symptoms and patient response to dispensed medication).
Ordering and taking in stock.

7/8/2017 -
25/8/2017

Charlotte Maxeke Academic Hospital(Pharmacy)

Pharmacy student (externship)
Dispensing
Picking and packing scripts
Packing stock
Providing pharmacological information

26/09/2022
-
23/10/2022

The Unlimited

Call centre agent
Contacting potential or existing customers to inform them about a product or service using scripts.
Answering questions about products or the company.
Asking questions to understand customer requirements and close sales.

01/11/2022
- Currently
employed

Medtronic

Sales intern (Diabetes division)
Educating Doctors and patients about available diabetes therapy.
Initiating diabetes therapy trials for potential patients(leads).
Present, promote and sell diabetes therapy products using solid arguments to existing and prospective customers
Perform cost-benefit and needs analysis of existing/potential patients to meet their needs
Establish, develop and maintain positive business and patient relationships
Reach out to patients leads through cold calling
Expedite the resolution of patient problems and complaints to maximize satisfaction
Achieve agreed upon sales targets and outcomes within schedule
Coordinate sales effort with team members and other departments
Analyze the territory/market's potential, track sales and status reports(Data analysis)
Supply management with reports on patient needs, problems, interests, competitive activities, and potential for new products and services.
Keep abreast of best practices and promotional trends

SKILLS

- Interpretive: Ability to interpret financial and research results.
- Excellent presentation skills: ability to compile and deliver presentations to audience and customers.
- Excellent communication skills
- Computer literate(tech savvy)
- Leaders skills
- Emotional intelligence
- Strong negotiations skills
- Team worker and extremely attentive to detail and observant
- Open minded
- Time management
- Adaptability
- Critical thinking
- Quick-witted
- Excellent SyNCH knowledge

- CRM
- Salesforce.com

LANGUAGES

- English- Native, IsiZulu- Native, Afrikaans- Fluent, SeTswana- Fairly good, Russian- Partially professional, Italian- Limited professional

REFERENCE

- **Mr Mahlatse Madala - Statistics South Africa**
Fieldworker Operative Officer
+27 81 280 2777
- **Mr Sipha Made - SS Konke projects**
Director
+27721521635
- **Mr Sibusiso Zwane - Charlotte Maxeke Academic Hospital (Pharmacy)**
Pharmacist
+27838433865
- **Sihlangu Radebe - Osizweni Pharmacy**
Responsible Pharmacist
+27844111131
- **Nomalungelo Nene - The Unlimited (Exhilarate)**
Call Centre Agent
+27664327205
- **Viloshnee Naidoo - Medtronic**
Sales Representative
Viloshnee.s.aidoo@medtronic.com
+27713558878

CERTIFICATION AND LICENSING

- ◦ SAQA Certificate

DECLARATION

- I solemnly declare that all the information furnished in this document is free of errors to the best of my knowledge. I hereby declare that all the information contained in this resume is in accordance with facts or truths to my knowledge. I take full responsibility for the correctness of the said information.