

NDOSI PONO CELE

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Ndosi is an organized and creative individual with proven organizing, planning and management skills, with a desire to learn more. Through my academic studies and additional activities, I have gained experience in strategy formulation, critical thinking and problem analysis and solving. I am looking to use and expand my business expertise to increase company productivity and profitability by being an integral part of a dynamic and productive team.

EXPERIENCE

NOVEMBER 2021 – NOVEMBER 2022

SALES REP, STRYKER SOUTH AFRICA

Develops strategies for driving and improving sales

Manage relationships with current portfolio of clients

Identify and evaluate existing clients and potential clients

Contract administration, including Service Level Agreements and activities related to the procurement of goods and services.

Category market research to assist with price forecasting.

MAY 2022 – DECEMBER 2022

CO-MARKETING MANAGER (FREELANCE), SAVE OUR SOULS AFRICA

Working closely with marketing to implement their strategies and brand plans.

Increase brand awareness by promoting events and music on social media.

Social media content strategy and planning focusing on the target market.

Customer engagement to foster brand awareness and loyalty.

March 2021 – December 2021

FOUNDER, Dude, Trust Me Podcast and Blog

Content producer, writer and host

June 2023- Current

Customer Success Graduate, Mimecast

Customer account portfolio management

Customer account development and relationship management

Customer retention

Reporting

Resolution of End User Infrastructure problems

Sales force management- Customer and Contact records

EDUCATION

FEBRUARY 2022 – JANUARY 2023

POST GRADUATE DIPLOMA, UNIVERSITY OF JOHANNESBURG

Research Project, Research Methodology , Organizational Renewal and Transform, Strategic Innovation, Strategic Management , Contemporary Marketing , Enterprise Risk Management, Supply Chain Management

FEBRUARY 2019 – NOVEMBER 2021

BCOM BUSINESS MANAGEMENT, UNIVERSITY OF JOHANNESBURG

Accounting, Business Management, Economics, Commercial Law, Entrepreneurship, Analytical Techniques and Human Resources Management.

JANUARY 2018- NOVEMBER 2018

NATIONAL SENIOR CERTIFICATE, GERMISTON HIGH SCHOOL

SKILLS AND ATTRIBUTES

- Problem solving
- Creativity
- Interpersonal and communication
- Analytical Techniques
- Brainstorming and idea generation
- Coping under pressure
- Continuous Learning
- Driving and own vehicle
- Multilingual

CERTIFICATIONS

- Crice (2021-2024)
- SAMED (2021)
- BCG: Introduction to strategic consulting
- Yes for Youth Program(2021-2022)
- Health and safety representatives functions in the workplace (2022)
- Basic fire fighting and prevention (2022)

REFERENCES

Liezle Verwey

Regional Sales Manager, MEDsurg, Stryker South Africa

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