

CURRICULUM VITÆ

OF

MALEKUTU NEO MOLOKOANE

## OBJECTIVES

I am driven sales professional with over two years of experience in the sales industry. Demonstrated ability to identify prospects, build relationships with clients, and close deals. With an excellent track record of meeting and exceeding sales targets. I am ready and available to start working immediately

## CONTACT DETAILS

Email Address:

- [molokoaneneo@gmail.com](mailto:molokoaneneo@gmail.com)

Contact Number:

- 072 936 8004
- 084 014 7378 (Alternative)

Physical Address:

- 6900 Thwane Street  
Protea Glen Ext 11  
Soweto  
1819

Postal Address:

- Same as Physical Address

## PERSONAL DETAILS

Date of Birth	: 01/06/1996
Marital Status	: SINGLE
Nationality	: SOUTH AFRICAN
Race	: BLACK
Gender	: MALE
Health	: GOOD
Identity Number	: 9606015157089
Home Language	: NORTHERN SOTHO
Other Languages	: ENGLISH (Good), SOUTH SOTHO (Good), ISIZULU (Good)

Driver's License : NONE

Criminal Record : NONE

### **MY SKILLS INCLUDE:**

- Communication and interpersonal skills
- Strong sales and negotiation skills
- Good analytical and problem-solving skills
- Ability to work independently and as part of a team
- Sound knowledge Excellent the sales process and customer service
- Proficient in Microsoft Office and excel

## **EDUCATION**

### **PROTEA GLEN SECONDARY SCHOOL**

- NATIONAL SENIOR CERTIFICATE (GRADE 12)
- 2014

### **iCOLLEGE**

- MARKETING CERTIFICATE
- 2021

### **GAUTENG CITY COLLEGE**

- MARKETING MANAGEMENT
- 2022

## **EXPERIENCE**

Sales and Marketing | Gauteng city college | Sales | Contract | Johannesburg November 2020 to October 2022

Duties & Responsibilities: I was dealing with recurring of students and marketing the college, to student and their parents I had to call the parent and talk to them about their kid's interest in rolling with us, at the school, in which I had to break down how the school works and break down the cost. I did administration having to capture data that we got.

## RESPONSIBILITY

- Develop and relationships with existing clients
- Identify and pursue new sales opportunities
- Provide product information and technical support to clients
- Negotiate sales contracts and close deals
- Analyse sales data and prepare reports
- Attend industry tradeshow and seminars to stay up-to-date with market trends

## REFERENCE

Ms Mathapelo Tsoka

- [Mathapelo.tsoka@gmail.com](mailto:Mathapelo.tsoka@gmail.com)
- 0737750418

Ms Sharon Dean (supervisor)

- 068352570