



Zizipho Ndamse

Medical Sales Representative

CONTACT ME

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📍 Umhlanga, Durban

EDUCATION

National Higher Certificate: Pharmaceutical Sales Representative

Masoom Training Solution
2023-2024

Bachelor of Medical Bioscience
University of Western Cape
2018-2021

SKILLS

- Interpersonal communication
- Independence
- Theatre Knowledge
- Sales Representative experience
- Time management
- Planning and Organisation
- Detail-orientated
- Team player
- Microsoft office package (Word,Excel, Powerpoint,Outlook ,Access) skills

WORK EXPERIENCE

Medical Science Representative Intern 2023-2024

Boston Scientific | Kwa-Zulu Natal

- Work with healthcare professionals, including gastroenterologists, surgeons, nurses, and radiographers involved in endoscopic procedures.
- Collaborate with hospitals, clinics, and other healthcare facilities to promote and sell medical devices.
- Building and maintaining strong relationships with key decision-makers in the medical field.
- Participate in a structured training program designed to familiarise with company's products, industry trends, sales techniques, and effective communication strategies.
- Develop a deep understanding of company's product portfolio, including features, benefits, and applications of medical devices.
- Collaborate with the sales team to gather market intelligence, identify potential leads, and analyse market trends and customer needs.
- Assist in building and maintaining relationships with healthcare professionals, including doctors, nurses, surgeons, and other key decision-makers.
- Support senior sales representatives in the sales process, including demonstrations, presentations, and coordination of events or educational programs.
- Effectively communicate the value proposition of company's products to HCPs and potential clients. Tailor my communication style to different audiences, ensuring a clear understanding of our offerings.

Events co-ordinator 2016-2019

Nobhula Events | Kokstad, KZN

- Co-ordinating the Greater Kokstad Municipality event.

Medical Bioscience and Microbiology Tutor 2019-2020
University of Western Cape | Cape Town

Co-Founder 2018-2021
Libhongo Public Speaking | Cape Town

- Teach disadvantaged, primary school, children how to speak the English language.
- Teach students public speaking techniques.

REFERENCES

Menzi Majola

Account Manager ENDO

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Tumile Mugisha

Co-Founder of Libhongo Public Speaking

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