

Contact

zamasibadlamini7@gmail.com

www.linkedin.com/in/zamasibadlamini-4b3047113 (LinkedIn)

Top Skills

Power BI Tools

Power BI

Paris Cognos

Languages

Hungarian (Elementary)

English (Full Professional)

IsiZulu (Native or Bilingual)

Certifications

Industrial Biotechnology

Honors-Awards

Distinction in Physical Sciences

Zamasiba Dlamini

Pricing Analyst • Graduate Biochemical Engineer • Stipendium Hungaricum Scholarship Alumni
Gauteng, South Africa

Summary

Highly motivated professional with a thorough understanding of market & contract pricing strategies.

Experience

Abbott

Pricing Coordinator (Africa Region)

December 2023 - Present (4 months)

Gauteng, South Africa

- Maintain pricing tools (GER42, SAP, Master List Price) & monitor contract compliance by tracking CPI, Exchange rate & customer performance in Paris against contracts, and also by communicating & implementing price changes, updates and increases in line with contracts and SAP.
- Assist with preparing proposals/bids in response to sales opportunities by validating margin analysis, price conversions and sales quotations for accuracy and profitability.
- Provide monthly GMI updates to the business using Power BI tools such as Price Variance & Kit Size Optimization.
- Provide validation support for the signing of PFIs prior to order processing, whilst simultaneously resolving pricing discrepancies.

Medtronic

Pricing Analyst

November 2022 - November 2023 (1 year 1 month)

City of Johannesburg, Gauteng, South Africa

- Provide Price administration support and Systems Maintenance using Vendavo, SAP, Microsoft Excel, Outlook, ServiceNow and Power BI softwares to analyze, manage and resolve pricing queries from customers, and also create price files specific to each customer.
- Contribute to Systems Projects for the South Africa and SADC (CEMA Region) involving migration of data.

- Support business divisions in conducting comprehensive review of existing and new Price Files including performance metrics to ensure growth for the business.
- Work closely with the Tenders and Quotations teams, assisting with the education of APS Commercial Team on the Pricing Process.

Education

University of Debrecen

BSc, Biochemical Engineering · (2017 - 2021)

University of the Witwatersrand

Bachelor of Science - BS, Nuclear Science and Engineering · (2015 - 2016)

Umlazi Comprehensive Technical High School

National Senior Certificate, Biological and Physical Sciences · (2014 - 2014)