

Gift Nkele

137 Joubert street Flamarion flat Pretoria 0002

069 808 5744 | giftnkele@gmail.com

Dear Human Resources professional

I believe that my qualification in Governance will make me a valuable asset to your organisation and I would appreciate your careful consideration of my credentials as presented in the copy of my attached cv.

My goal is to add value to your organisation and promote economic development, good governance and social progress through accountable, economic, efficient, equitable and sustainable operations of the organisation;

- Diploma: Surgical Innovations SES (Surgical Energy & Safety) Clinical sales training

- I have done and completed modules in Public finance administration and organisational development among others.

- I have a BA degree in Government, Administration and Development. Passed with distinction.

- I have experience working in a hospital setting assisting medical officers with Medtronic products

- I am in possession of a code B driver's license

I can be reached on 069 808 5744 or giftnkele@gmail.com

Thank you for your consideration and I look forward to hearing from you.

Sincerely,

Gift Nkele. 069 808 5744

Cv attached.



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Objective

Dedicated and accomplished professional with a BA degree in Government, Administration, and Development, specializing in Public Administration. Seeking a challenging position that leverages my skills in public administration, general administration, and expertise in medical equipment consultancy.

Experience

- MEDTRONIC** 2022 - PRESENT
Medical Technologies Consultant
 - Assist the Territory Manager and sales reps in executing business strategies in concrete plans for the relevant accounts, portfolios, or region
 - Provide sales support to the Sales Team
 - Analyze clinical stakeholder requirements and offer the appropriate Medtronic product
 - Promote and offer Medtronic products and services
 - Develop and cultivate long-term business relations with economic and clinical decision makers
 - Generate and pursue leads
 - Collaborate with Technical Consultants in advocating the Company's products and services
 - Communicate feedback from customers regarding new products or modifications to new or current buyers
- MOTUS** 2021 - 2021
Sales Representative
SALES, DATA CAPTURING, DESPATCH, MICROSOFT WORD, INVENTORY MANAGEMENT, CUSTOMER SERVICE.

Education

- Medtronic** 2023
SES (Surgical Energy & Safety)
93%
- MASOOM TRAINING SOLUTIONS** 2022
Company Representative In Clinical Environment Training
- UNIVERSITY OF SOUTH AFRICA** 2022
BA GOVERNMENT, ADMINISTRATION AND DEVELOPMENT
- MONAREDIRA PRIVATE SCHOOL** 2016
MATRIC / GRADE 12

Projects

- Department of Surgery TOTMAS program**
Showcasing and presenting innovative minimally invasive surgery technologies
- Wits Reproductive Medicine Unit Hysterectomy Training**
Facilitating and coordinating the event for doctors in attendance
- Wits Colorectal Workshop**
Provide support to surgeons using our medical equipment to perform surgeries on cadavers.
- 14th BIENNIAL 21-23 September 2023 O & G update (CSIR Convention Centre)**
Manned a stand with Medtronic equipment on display and presented the equipment to the medical officers
- Colorectal masterclass at wits medical School**
Attended the masterclass on 16 November 2022 for an in-depth lesson on colorectal surgery

Skills

- General Administration: Project Management Office Administration Time and Resource Management Strategic Planning
- Analyze clinical stakeholder requirements and offer the appropriate Medtronic product
- Public Administration: Policy Analysis Program Development and Evaluation Government Operations Public Policy Implementation
- Electrosurgery: Certificate in Electrosurgery Surgical Stabing (Medtronic Products) Procedure Optimization Safety Protocols
- Medical Equipment Consultancy: Product Knowledge (Medtronic) Client Relationship Management Technical Consultation Sales and Marketing Strategies
- GOOD PLANNING AND ORGANISING SKILLS
- Generate and pursue leads
- CLIENT ORIENTATION AND CUSTOMER FOCUS
- EXCELLENT COMMUNICATION- WRITTEN AND VERBAL
- STRONG INTERPERSONAL SKILLS
- ABILITY TO PERFORM TASKS INDEPENDENTLY
- DATA CAPTURING
- PROBLEM SOLVING AND ANALYTICAL SKILLS
- ACCOUNTABILITY AND ETHICAL FOCUS
- KNOWLEDGE OF BATHO PELE PRINCIPLES
- KNOWLEDGE OF PFMA AND NATIONAL TREASURY REGULATIONS
- KNOWLEDGE OF INTERNATIONAL TREATIES

Activities

- RESEARCH ON DIGITAL ASSETS
- IEC REGISTRATION STAFF

Reference

- **ASHAAN SINGH - MEDTRONIC**
MANAGER
+27 60 961 8381
- **HAVERSHEN MOODLEY - MEDTRONIC**
SENIOR SALES REPRESENTATIVE
+27 83 271 7842
- **BUSISIWE BUTHELEZI - MEDTRONIC**
SENIOR SALES REPRESENTATIVE
+27 60 994 6500

DECLARATION

- I HEREBY DECLARE THAT THE ABOVE INFORMATION IS CORRECT UP TO MY KNOWLEDGE AND I BEAR THE RESPONSIBILITY FOR THE CORRECTNESS OF THE ABOVE-MENTIONED PARTICULARS.
DATE: 16 February 2024
PLACE: PRETORIA



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