



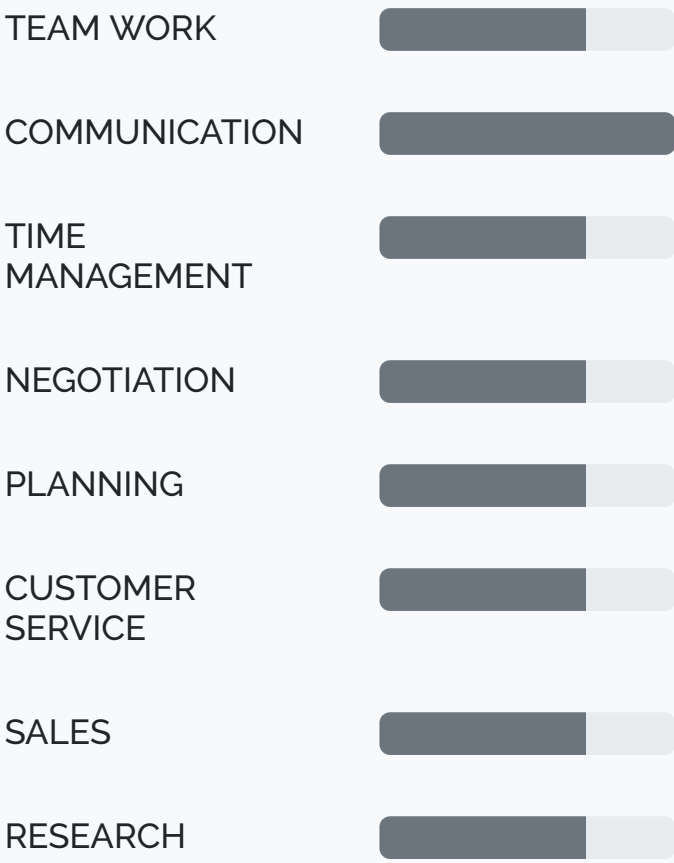
CONTACT

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📍Johannesburg, South Africa

SKILLS



LANGUAGES

ENGLISH
Professional Proficiency

NOTHERN SOTHO
Native Proficiency

HOBBIES

- PLAYING TEAM SPORTS.
- TRAVELLING AND MAKING CONNECTIONS.
- LEARNING LANGUAGES.
- GARDENING
- COOKING/BAKING.

DIMPHE
MAKOFANE

Sales Representative

OBJECTIVE

Motivated Entry Level Sales Associate with a strong customer relationship-building track record and expertise in identifying business opportunities and driving revenue growth. Skilled in sales proposal preparation, contract negotiation, and delivering exceptional customer service for high satisfaction and retention levels.

EXPERIENCE



SALES REPRESENTATIVE: CARDIOVASCULAR
MEDTRONIC AFRICA (PTY) LTD.

- Engage leads via email, phone, text, and social media to drive sales.
- Efficiently process orders to meet customer delivery deadlines.
- Identify customer needs and drive product sales.
- Conduct inventory audits at various hospitals.
- Cultivate and expand customer accounts by strategically planning sales calls.
- Oversee sales operations in designated territory.

CERTIFICATES



BA TOURISM MANAGEMENT
NORTH WEST UNIVERSITY
Degree

EDUCATION



BA WITH TOURISM MANAGEMENT
NORTH WEST UNIVERSITY

REFERENCES

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